

This document comprises Appendix I to the Private Placement Memorandum dated March 23, 2018 (the "Memorandum") issued by Iroquois Valley Farmland REIT, PBC a Delaware Public Benefit Corporation (the "Company").

INSTRUCTIONS TO PROSPECTIVE INVESTORS

In order to subscribe for the shares of common stock of the Company (the "Shares") issued by the Company pursuant to the Memorandum, carefully read the Memorandum, the bylaws of Iroquois Valley Farmland REIT, PBC (the "Bylaws"), the Certificate of Incorporation of Iroquois Valley Farmland REIT, PBC (the "Certificate"), this Subscription Agreement ("Subscription Agreement"), and the other attachments provided to you (all of which you are urged to review with your professional tax, financial and legal advisers). All persons or entities wishing to subscribe (each a "Subscriber") should complete the following steps:

- 1. Complete and sign the (i) INVESTMENT INFORMATION (page 9-10), (ii) SUBSCRIBER INFORMATION (page 11-12), (iii) SIGNATURE PAGE (page 13).
- 2. Complete and sign the Accredited Investor Representation Letter attached to the Subscription Agreement as Exhibit A (the "Letter").
- 3. Complete and sign IRS Form W-9 (Request for Taxpayer Identification Number and Certification) as provided by the Department of Treasury, Internal Revenue Service, and included herein as Exhibit B.
- **4.** Make your check payable to "Iroquois Valley Farmland REIT, PBC" or wire transfer your subscription to the Company. Wire instructions will be provided by the Company upon request.
- **5**. Make a copy of the documents for your records.
- 6. Deliver the completed (i) Subscription Page, (ii) Subscriber Information Page, (iii) Notification Information Page, (iv) signature page to the Subscription Agreement, (v) Letter, (vi) IRS Form W-9 (Request for Taxpayer Identification Number and Certification), and (vii) along with your check payable to "Iroquois Valley Farmland REIT, PBC" (unless paying by wire) to:

Mail
Iroquois Valley Farms
P.O. Box 5850
Evanston, IL 60204
Attn. Subscription Processing

<u>E-Mail</u> invest@iroquoisvalleyfarms.com

7. Complete accreditation verification process as selected in the Letter.

Note: If investing through a Custodian (via a self-directed retirement account or managed account), please speak with the Custodian about the process for completing the Subscription Agreement and Exhibits. A subscription will not be accepted without all the required information as outlined above.

SUBSCRIPTION AGREEMENT

This Subscription Agreement (this "Agreement") is entered into as of the last date written on the signature page to this Agreement by and between Iroquois Valley Farmland REIT, PBC, a Delaware Public Benefit Corporation (the "Company"), and the undersigned subscriber ("Subscriber").

- 1. <u>Subscription</u>. Subject to the terms and conditions set forth in this Agreement, the Certificate of Incorporation of the Company ("Certificate"), and the bylaws of the Company ("Bylaws"), Subscriber agrees to purchase from the Company, and the Company agrees to issue and sell to Subscriber, the number of shares of the Company's common stock (the "Shares") at the purchase price ("Purchase Price") listed on the Subscription Page of this Agreement. The Shares are being sold in a private transaction in which the Company is relying on the exemption from registration provided under the Securities Act of 1933, as amended (the "Securities Act"), and on Rule 506(c) of Regulation D promulgated thereunder. As payment for the Shares, Subscriber is concurrently forwarding a check or wire transferring the full amount of the Purchase Price to the Company.
- 2. <u>Subscriptions.</u> The Company will issue the Shares to the Subscriber following the Company's acceptance of the Subscriber's subscription and following the Subscriber's fulfillment of its obligations pursuant to this Agreement, including, but not limited to, Subscriber's execution of this Agreement, and delivery of a signed Form W-9 and successful third-party verification of the Subscriber's Accredited Investor status (see § 4.4, below).
- 3. <u>Closings.</u> The Company may, in its sole discretion, modify, amend or withdraw this offering at any time in whole or in part. There will be one or more closings for the purchase of the Shares (each a "Closing") with the first Closing date being the date on which the Company receives and accepts subscription funds from Subscriber or other subscribers. A Subscriber who subscribes for Shares that are accepted at a Closing will be a Stockholder as defined in the Bylaws. Such subscription funds will be deposited into the Company's general account and made available for the purposes described in the Memorandum.
- **4.** <u>Conditions to Obligations of the Company</u>. The obligation of the Company to sell and deliver the Shares to Subscriber is subject to the fulfillment (or waiver by the Company), prior to delivery, of each of the following conditions:
 - 4.1 Execution of Subscription Documents. Subscriber will have executed and delivered (i) this Agreement, (ii) the Subscription Page, (iii) the Subscriber Information Page, (iv) the Notification Information Page, (v) the Accredited Investor Representation Letter attached to this Agreement as Exhibit B (the "Letter"), and (vi) a completed and signed Form W-9 (Request for Taxpayer Identification Number and Certification) (collectively, the "Subscription Documents.").
 - **4.2** <u>Accuracy of Subscriber's Representations and Warranties.</u> Each of the representations and warranties made by Subscriber in the Subscription Documents is true and correct in all respects as of the date of this Agreement and at the time of Closing except as otherwise expressly set forth in such Subscription Documents.

- **4.3** Performance by Subscriber. Subscriber will have duly performed and complied in all respects with all covenants and conditions contained in the Subscription Documents required to be performed or complied with by Subscriber prior to delivery of the Shares, including, but not limited to, payment to the Company of the Purchase Price in immediately available funds.
- 4.4 <u>Verification as an Accredited Investor</u>. Subscriber will have been properly verified to the Company's sole satisfaction as an Accredited Investor as that term is defined in Rule 501(a) of Regulation D promulgated pursuant to the Securities Act of 1933 as amended ("Securities Act"). In the event Subscriber is not a natural person (i.e. a corporation, LLC, trust, etc.), each of the owners thereof, or those deemed "control persons" thereof, may also be required to be so verified to the Company's sole satisfaction if, in the judgment of the Company's counsel, Rule 506(c) of Regulation D so requires.
- 5. Representations and Warranties of the Company. The Company represents and warrants to the Subscriber that the Company is a Public Benefit Corporation duly organized, validly existing and in good standing under the laws of the State of Delaware and has all requisite power and authority to carry on its business as proposed to be conducted and to sell the Shares to Subscriber. This Agreement is a valid and binding obligation of the Company in accordance with its terms.
- **6.** Representations and Warranties of Subscriber. Subscriber represents and warrants to the Company as follows:
 - 6.1 <u>Subscriber's Capacity, Power and Authority</u>. Subscriber has the full capacity, power and authority to execute and deliver each of the Subscription Documents to the Company. If Subscriber is an individual, such Subscriber shall have reached the age of maturity in the state that Subscriber resides. If Subscriber is not an individual, such Subscriber is empowered and duly authorized to enter into this Agreement, under any governing partnership agreement, articles of organization, operating agreement, trust instrument, charter, articles of incorporation, bylaw provision, resolution, consent or similar document.
 - 6.2 <u>Compliance with Laws and Other Instruments</u>. The signature and delivery of the Subscription Documents, the consummation of the transactions contemplated hereby and thereby in accordance with the terms and conditions of the Memorandum, the Bylaws, the Certificate, and the Subscription Documents, and the performance of the Subscriber's obligations hereunder and thereunder will not conflict with, or result in any violation of or default under, any other instrument to which Subscriber is a party or by which the Subscriber or any of the Subscriber's properties are bound or any permit, franchise, judgment, decree, statute, rule or regulation applicable to the Subscriber or the Subscriber's properties.
 - 6.3 Receipt of Documents and Other Information. Subscriber has been furnished

with, and acknowledges receipt of, the Memorandum, the Bylaws, the Certificate, the Subscription Documents and such financial or other information concerning the Company as Subscriber considers necessary in connection with Subscriber's investment in the Shares. Subscriber has carefully reviewed (or had Subscriber's legal, tax or financial advisers review) the Memorandum, the Bylaws, the Certificate, and each of the Subscription Documents, and understands the investments and financial condition of the Company.

- Access to Information. Subscriber (or Subscriber's legal, tax or financial advisers) has been provided an opportunity to ask questions of, and has received satisfactory answers from, the Company, its representatives and its advisers regarding the Company, the Memorandum, the Bylaws, the Certificate, each of the Subscription Documents, and all other matters pertaining to an investment in the Shares, and Subscriber has obtained all additional information requested from the Company, if any.
- 6.5 Evaluation of and Ability to Bear Risks; Certain Risks. Subscriber has such knowledge and experience in financial and business affairs that Subscriber is capable of evaluating the merits and risks of an investment in the Shares, including, but not limited to, those risks set forth in the Memorandum. Subscriber understands his or its rights and obligations as a Stockholder of the Company. Subscriber has not relied upon any oral or written representations, warranties, covenants or agreements other than those expressly set forth in this Agreement and the Memorandum. Subscriber recognizes that an investment in the Company involves substantial risks, including but not limited to those discussed in the Memorandum.
- 6.6 Purchase for Investment; Acknowledgement of Transfer Restrictions. Subscriber is subscribing for the Shares pursuant to this Agreement solely for Subscriber's own account, for investment purposes only, and not with a view to or for sale in connection with any distribution of all or any part of the Shares. Subscriber acknowledges that the offering and sale of the Shares is intended to be exempt from registration under the Securities Act by virtue of Rule 506(c) of Regulation D promulgated thereunder. Subscriber agrees that Subscriber will not, directly or indirectly, transfer, offer, sell, pledge, hypothecate or otherwise dispose of all or any part of the Shares, or solicit any offers to buy, purchase or otherwise acquire or take a pledge of all or any part of the Shares, except in accordance with any applicable laws, including, but not limited to, the Securities Act. Subscriber understands that Subscriber must bear the economic risk of an investment in the Shares because, among other reasons, the offering and sale of the Shares have not been registered under the Securities Act or under any state securities laws and, therefore, the Shares cannot be sold unless they are subsequently registered under the Securities Act or an exemption from such registration is available. Subscriber also acknowledges and understands that the provisions of the Bylaws restrict sale and transfer of the Shares. The Shares have not been approved or disapproved by the Securities and Exchange Commission or any other federal or state agency and no agency has confirmed the accuracy of the Memorandum or this Agreement.
- 6.7 <u>Accuracy of Letter</u>. The information in Subscriber's completed and signed Letter, and any documents provided the Company by Subscriber thereunder, previously

delivered or being delivered to the Company is true, correct and complete in all respects as of the date of this Agreement and as of Closing.

- 6.8 <u>Subscriber's Financial Situation.</u> Subscriber has adequate means of providing for his, her or its current financial needs, including possible future personal financial contingencies, and Subscriber anticipates no need in the foreseeable future to sell the Shares for which Subscriber hereby subscribes. Subscriber's financial situation is such that Subscriber can afford to bear the economic risk of holding the Shares indefinitely and Subscriber can afford the complete loss of Subscriber's investment in the Shares.
- 7. The Shares Will be a Restricted Securities. Subscriber understands that the Shares will be "restricted securities," as that term is defined in Rule 144 promulgated under the Securities Act and that the Shares must be held indefinitely unless the Shares are subsequently registered under the Securities Act and any applicable state securities law, or exemptions from such registration are available. Subscriber understands that the Company is under no obligation to register or qualify the Shares under the Securities Act, or any other securities law, or to comply with any other exemption under the Securities Act or any other law.
- 8. No Market. Subscriber understands that the Shares will not be registered pursuant to the Securities Act, nor will the Shares be registered under any state securities law or rule. Subscriber understands that the Shares are not registered on any public trading market and that the Company does not anticipate that a public trading market for the Shares will develop.
- **9.** <u>Indemnification</u>. Subscriber agrees to indemnify, hold harmless and defend the Company, its Stockholders, directors, officers, employees, agents, and affiliates, and to hold them harmless from and against any and all claims, liabilities, damages and expenses (including court costs and attorneys' fees) incurred on account of or arising out of:
 - **9.1** Any breach of or inaccuracy in the Subscriber's representations, warranties or agreements in this Agreement, including the defense of any claim based on any allegation of fact inconsistent with any of such representations, warranties or agreements; or
 - **9.2** Any disposition of the Shares contrary to this Agreement.

Subscriber expressly agrees that its indemnification obligations pursuant to this Agreement extend to indemnifying the Company in the event it prevails in an action hereunder against Subscriber.

10. Update of Representations and Warranties; Reliance by the Company. All information that Subscriber has provided, or will provide, to the Company regarding the Subscription Documents is true, correct and complete as of the date of execution of this Agreement and as of the date of Closing. Subscriber will promptly provide to the Company written notice of any material changes to information provided to the Company. Subscriber acknowledges and understands the Company will rely on the representations and warranties contained in this Agreement to determine the applicability of certain securities laws, the suitability of Subscriber as an investor in the Company, and for certain other purposes.

- 11. No Representations, Warranties or Covenants. Neither the Company nor any of its Shareholders, directors, officers, employees, agents or affiliates has made any oral or written representations, warranties or covenants to the Subscriber, other than those expressly set forth in the Memorandum and this Agreement.
- 12. <u>Tax Considerations</u>. The Subscriber is not relying on the Company, or the Company's directors, officers, or professional advisers regarding tax considerations involved in an investment in the Shares. Subscriber understands and acknowledges that there are no assurances as to the tax results of this Agreement. SUBSCRIBER HAS HAD THE OPPORTUNITY TO CONSULT WITH SUBSCRIBER'S OWN LEGAL, ACCOUNTING, TAX, INVESTMENT AND OTHER ADVISERS WITH RESPECT TO THE TAX TREATMENT OF AN INVESTMENT IN THE SHARES AND THE MERITS AND RISKS OF AN INVESTMENT IN THE SHARES.
 - 13. Ownership. Subscriber will hold the Shares as set forth in this Agreement.
- 14. Amendments and Waivers. This Agreement may be amended and the observance of any provision may be waived (either generally or in a particular instance and either retroactively or prospectively) only with the written consent of each party to be bound by such an amendment or waiver. No provision of this Agreement will be deemed to have been waived unless a waiver is contained in a written notice given to the party claiming waiver has occurred, and no waiver shall be deemed to be a waiver of any other or further obligation or liability of the party in whose favor the waiver was given. It is understood that this Agreement is not binding on the Company until the Company accepts it, which acceptance is at the sole discretion of the Company and shall be noted by execution of this Agreement where indicated. Subscriber hereby acknowledges that this Agreement may not be revoked by the Subscriber. Subscriber agrees that if this Agreement is accepted, Subscriber shall, and Subscriber hereby elects to, execute any and all further documents requested by the Company in connection with this Agreement.
- 15. <u>Survival of Representations and Warranties</u>. All representations and warranties contained in this Agreement or made in writing by Subscriber or by the Company in connection with this Agreement or the Subscription Documents will survive the execution and delivery of this Agreement, any investigation at any time made by or on behalf of the Company or Subscriber, and the issuance and sale of the Shares.
- 16. <u>Successors</u>. This Agreement and the representations and warranties contained herein will be binding upon and inure to the benefit of and be enforceable by the respective successors and permitted assigns of Subscriber and the Company.
- 17. Notices. Whenever notice is required or permitted by this Agreement to be given, it shall be in writing. When notice is given to Subscriber, it shall be pursuant to the instructions set forth in Subscriber's Notification Information Page or to an update thereto as Subscriber shall provide to the Company in writing. When notice is given to the Company, it shall be sent to Iroquois Valley Farmland REIT, P.O. Box 5850, Evanston, IL 60204, or to another address as the Company shall provide to the Subscriber in writing. Electronic mail is permitted as a means to give notice. Notice given by electronic mail shall be effective upon receipt, if confirmed. Notice given by mail or personal delivery shall be effective upon delivery. Notices received on non-business days in the jurisdiction of the addressee are not deemed effective until the next business day. A copy of

all notices sent to the Company shall be delivered to Stahl Cowen Crowley Addis LLC, 55 W. Monroe Street, Suite 1200, Chicago, Illinois 60603; Attention: Timothy P. Fitzgerald, with an email copy to tfitzgerald@stahlcowen.com.

- 18. Governing Law. This Agreement shall be governed by and construed in accordance with the internal laws, and not the laws pertaining to choice or conflict of laws, of the State of Illinois.
- 19. <u>Headings</u>. The section headings in this Agreement are for convenience of reference only and shall not be deemed to alter or affect the meaning or interpretation of any provision of this Agreement.
- 20. <u>Number and Gender</u>. Whenever the context requires, the use of the singular number shall be deemed to include the plural and vice versa. Each gender shall be deemed to include each other gender and the neuter as well, and each shall include a natural person, corporation, limited liability company, partnership, trust or other legal entity, whenever the context so requires.
- 21. <u>Counterparts</u>. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original and all of which shall constitute one agreement that is binding upon all of the parties hereto, notwithstanding that all parties are not signatories to the same counterpart. A PDF copy or other electronic signature shall be deemed an original for purposes of executing this Agreement.
- 22. Agreement. This Agreement, the Memorandum, and the Subscription Documents constitute the entire agreement between the parties concerning Subscriber's investment in the Company pursuant to the Memorandum. It supersedes any prior agreement, arrangement, or understanding between the parties regarding such investment in the Company. No other offering literature, presentations, or other advertising of any kind will constitute or otherwise serve to amend or modify any agreement between the parties. All attachments, exhibits, schedules, addenda and like documents (but explicitly excluding any statutes, rules or regulations) referenced in this Agreement are hereby incorporated herein unless expressly excluded.
- 23. <u>Severability</u>. If any provision of this Agreement, or the application of a provision to any person or circumstance, shall be held to be invalid, unlawful, or unenforceable to any extent, the remainder of this Agreement, and the application of the provision other than to the persons or in the circumstances deemed invalid, unenforceable or unlawful, shall not be affected, and each remaining provision shall continue to be valid and may be enforced to the fullest extent permitted by law.
- 24. Power of Attorney. Subscriber irrevocably constitutes and appoints the Company with full power of substitution, as the undersigned's true and lawful representative and attorney-in fact for the undersigned with respect to the Company and the Shares, granting unto such attorney-in-fact full power and authority on behalf and in the name, place and stead of the Subscriber to make, execute, acknowledge, deliver, answer to, file and record in all necessary or appropriate places any documents, tax elections, certificates or instruments which may be considered necessary or desirable by the Company to carry out fully the provisions of this Agreement and the Memorandum. The foregoing is a special power of attorney coupled with an

interest, is irrevocable, and shall survive the death, incompetence or incapacity of Subscriber. Subscriber hereby agrees to be bound by all of the actions of the Company as attorney-in-fact and irrevocably waives any and all defenses which may be available to the Subscriber to contest, negate or disaffirm the actions of the Company, its directors, its officers, or successors under this Power of Attorney, and hereby ratifies and confirms all acts which said attorney-in-fact may take as attorney-in-fact hereunder in all respects, as though performed by the Subscriber.

IN MAKING AN INVESTMENT DECISION SUBSCRIBERS MUST RELY ON THEIR OWN EXAMINATION OF THE COMPANY AND THE TERMS OF THE OFFERING, INCLUDING THE MERITS AND RISKS INVOLVED. THE SHARES BEING OFFERED HAVE NOT BEEN REGISTERED, APPROVED, OR DISAPPROVED BY THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES AUTHORITY, NOR HAS THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES AUTHORITY PASSED UPON THE ACCURACY OR ADEQUACY OF THIS AGREEMENT, THE MEMORANDUM, OR THE SUBSCRIPTION DOCUMENTS. ANY REPRESENTATION TO THE CONTRARY IS INACCURATE.

THE SHARES ARE BEING OFFERED IN RELIANCE UPON AN EXEMPTION FROM REGISTRATION UNDER THE SECURITIES ACT, WHICH DEPENDS UPON THE EXISTENCE OF CERTAIN FACTS, INCLUDING, BUT NOT LIMITED TO, THE REQUIREMENT THAT THE SHARES ARE NOT SOLD TO ANY PARTY NOT VERIFIED AS AN ACCREDITED INVESTOR AS DEFINED IN RULE 501(A) OF REGULATION D PROMULGAGTED UNDER THE SECURITIES ACT OF 1933 AS AMENDED, AND THAT THE MEMORANDUM AND THIS AGREEMENT SHALL BE TREATED AS CONFIDENTIAL BY THE PERSONS TO WHOM IT IS DELIVERED.

THE SHARES ARE SUBJECT TO RESTRICTIONS ON TRANSFERABILITY AND RESALE AND MAY NOT BE TRANSFERRED OR RESOLD EXCEPT AS PERMITTED UNDER THE SECURITIES ACT AND APPLICABLE STATE SECURITIES LAWS. SUBSCRIBERS MAY BE REQUIRED TO BEAR THE FINANCIAL RISKS OF THIS INVESTMENT FOR AN INDEFINITE PERIOD OF TIME.

IN NO EVENT WILL THE COMPANY OR PROFESSIONAL ADVISORS ENGAGED BY THE COMPANY BE LIABLE IF FOR ANY REASON ANY SUBSCRIBER LOSES ANY PART OR ALL OF SUCH SUBSCRIBER'S INVESTMENT IN THE COMPANY OR INCURS ANY LIABILITY IN CONNECTION WITH THE COMPANY. SUBSCRIBERS MUST LOOK SOLELY TO, AND RELY ON, THEIR OWN ADVISORS WITH RESPECT TO THE LEGAL AND FINANCIAL CONSEQUENCES OF THIS INVESTMENT.

INVESTMENT INFORMATION

INVESTMENT ACCOUNT TYPE (<u>check one:)</u>					
☐ Individual; ☐ Joint Tenants wi	th Right of Survi	vorship (JTWROS);				
☐ Tenants in Common; ☐ Retire	ment Account;	□ Trust (revocable)	; 🗖 Trust (irrevocable);			
☐ Corporation; ☐ Partnership; ☐	☐ Limited Liabilit	gy Company; □ Ot	her			
INVESTMENT INFORMATION						
Investment Account Name:						
Mailing Address:						
Investor's State of Residence/Location of Entity: Phone Number:						
Email Address:						
Social Security Number/Taxpayer	· ID:					
DIVIDEND PAYEE AND ADDRES	S INFORMATIO	<u>N</u>				
Dividend payments will be made out to the Investment Account Name used above and mailed to the address						
provided unless alternate instructions are provided below. Use Information Above for Dividends						
IN II (FOT) 45N IT AN 40N IN IT IN IFOD)	4471011					
INVESTMENT AMOUNT INFORM Please make investments in whole		The minimum allo	wahle investment is 50 shares			
(\$31,300) and the maximum allow						
Number of Shares	Price per share	2	TOTAL PURCHASE PRICE			
	X \$626.00		=			
INVESTMENT METHOD INFORM Please choose the method for investigations.		Iroguois Valley Far	mc			
☐ ELECTRONIC TRANS		· ,	PAPER CHECK			
			ake check payable to:			
Sending Institution and Account N	varrie.		• ,			
		iroquois va	lley Farmland REIT, PBC			
			and send to:			
Iroquois Valley Farms bank details are of request.	ıvailable upon	PO Box 58	50, Evanston, IL 60204			

FINANCIAL REPRESENTATIVE INFORMATION
If the investment is being made through a financial professional, enter the information below. Please list all contact persons who should receive information regarding the investment.
Company Name:
Contact Name(s):
Email(s):
Phone: Relationship to Investment:
CUSTODIAN INFORMATION
If the investment is being made through a custodian, please enter the information below. If not, please leave blank.
Custodian Name:
Custodian Contact Person(s):
Address:
Phone: Email:
TAX DOCUMENT MAILING ADDRESS
Tax documents will be mailed to account name and address provided in INVESTMENT INFORMATION unless other directions and contacts are provided below. □ Use Information Above for Tax Documents

SUBSCRIBER INFORMATION

Iroquois Valley Farms requires information on the natural persons associated with the investment. Please complete the following information for all persons signing this Agreement on page 13

PERSON ONE	
Name:	Social Security Number:
	Email:
Date of Birth:	Citizenship:
PERSON TWO	
Name:	Social Security Number:
Address:	
	Email:
Date of Birth:	Citizenship:
PERSON THREE	
Name:	Social Security Number:
Address:	
Phone:	Email:
Date of Birth:	Citizenship:
PERSON FOUR	
Name:	Social Security Number:
Address:	
	Email:
Date of Birth:	Citizenship:

Please use additional pages as needed if there are more than three Subscribers or required signatories.

Subscribers that are non-	natural persons (LLCs, Partnerships, Corpora Individuals, joint investment accounts, revoca	otential beneficial or constructive owners. All ations, Foundations, Trusts, etc) need to fill able trusts or Individual Retirement Accounts
	mes and state residence for partners, t uity holders, or other entities which ow criber entity:	
the Subscriber, and if	kdown of the number of each of the for a beneficial owner is a corporation, pa if shareholders, partners, beneficiaries, al owner.	rtnership, trust, or other entity,
Type of Beneficial Owner	Numbers of Beneficial Owners	If Beneficial Owners Are Entities, Number of Their Beneficial Owners
Individual		Not Applicable
Corporation		
Partnership		
Trust		
Other		
employee pension pla account, welfare bene plan), governmental p plan assets by reason the meaning of Section	efit plan (such as a medical plan, death lan, church plan, or any entity whose u	bloyed individuals, individual retirement benefit plan or prepaid legal services underlying assets are considered to be nerwise a "benefit plan investor" within

SUPPLEMENTAL INFORMATION FOR NON-NATURAL PERSONS

☐ Yes; ☐ No

SIGNATURE PAGE

IN WITNESS WHEREOF, the undersigned have caused this Agreement to be duly executed as of the date shown. Date:_____ Name or Subscribing Entity: Name and/or Title of Authorized Signatory (if applicable): Signature of Subscriber or Authorized Signatory: Second Signatory (if applicable) Name or Subscribing Entity: Name and/or Title of Authorized Signatory (if applicable): Signature of Subscriber or Authorized Signatory: Please provide additional signatories on supplemental pages as needed. SUBSCRIPTION ACCEPTANCE by IROQUOIS VALLEY FARMLAND REIT, PBC DATE: ______ BY: _____ NAME: ______ TITLE: _____

EXHIBIT A

ACCREDITED INVESTOR VERIFICATION INSTRUCTIONS

Changes to the Securities Act of 1933, as amended (the "Securities Act") in 2013 permit the sale of the Shares only to "Accredited Investors" as defined in Rule 501(a) of Regulation D of the Securities Act.

(If the Subscriber is a natural person they should read and comply with the balance of these Instructions. If the Subscriber is not a natural person, its agent should contact the Company via email at invest@iroquoisvalleyfarms.com and request a consultation regarding verification of the entity's Accredited Investor status.)

The purpose of the attached Accredited Investor Representation Letter (the "Letter") is to determine how you wish to prove to the Company that you are, in fact, an Accredited Investor and otherwise meet the suitability criteria established by the Company for investing in the Shares. Each of the methods offered below comply with the Securities and Exchange Commission's rules and regulations in this regard. Because these are recent changes it is unlikely you were required to undertake this type of verification in past offerings in which you have participated. Accordingly, you must fully complete and sign the Letter before the Company will consider your proposed investment.

All of your statements in the Letter and all the other information defined in the Letter as Investor Information will be treated confidentially by the Company and its agents. However, you understand and agree that subject to applicable law, the Investor Information will be disclosed to the Company and its directors, officers, accountants and legal counsel to the Company, and the Securities and Exchange Commission, the Company's designated examining authority, or state regulatory officials if it is necessary for the Company to use such information to support an exemption from registration under the Securities Act and other federal or state securities laws.

You understand that the Company will rely on your representations and other statements and documents included in the Investor Information (as defined below) in determining your status as an Accredited Investor, your suitability for investing in the Shares and whether to accept your subscription for the Shares. The Company reserves the right, in its sole discretion, to verify your status as an Accredited Investor using any other methods that it may deem acceptable from time to time. However, you should not expect that the Company will accept any other such method. The Company may refuse to accept your request for investment in the Shares for any reason or for no reason.

ACCREDITED INVESTOR REPRESENTATION LETTER

To: Iroquois Valley Farms LLC

I am submitting this Accredited Investor Representation Letter (the "Letter") in connection with the offering of the common stock (the "Shares") of Iroquois Valley Farmland REIT, PBC (the "Company") offered pursuant to its private placement memorandum dated March 23, 2018 (the "Memorandum"). I understand that the Shares are being sold only to verified accredited investors ("Accredited Investors") as defined in Rule 501(a) of Regulation D of the Securities Act of 1933, as amended (the "Securities Act"). I state that I am an Accredited Investor either in my own right or jointly with my spouse, and opt to verify my status as such by (select one):

☐ I select the Company's independent third-party verification provider, VerifyInvestor.com ("VI"),

to verify my status as an Accredited Investor. I understand that by selecting the VI option, VI will
contact me directly and I agree to promptly work with VI to complete the verification process. I
further understand that the Company is solely responsible for paying all fees and costs that VI
charges for this service. I understand that the Company will not share with me the information it
receives from VerifyInvestor.com regarding me or my status as an Accredited Investor unless it is
the basis for denying my subscription agreement to purchase the Shares.
☐ I select my own third-party verification provider who is either a registered broker-dealer, an
SEC-registered investment adviser, a licensed attorney or a certified public accountant. I
understand that the Company will send to the person or firm named below a verification letter
asking the recipient to verify my status as an Accredited Investor I have informed the person

SEC-registered investment adviser, a licensed attorney or a certified public accountant. I understand that the Company will send to the person or firm named below a verification letter asking the recipient to verify my status as an Accredited Investor. I have informed the person named below that the Company will contact him or her to verify my status as an Accredited Investor, and I hereby authorize the Company and its agents to communicate with the person or firm so named to obtain such verification. I further understand that I am solely responsible for paying any fees charged by the person or firm named below in connection with verifying my status as an Accredited Investor.

Name:	Phone:
Company Name:	Address:
Email:	

I am a shareholder of the parent Company, Iroquois Valley Farmland REIT, PBC, having purchased Membership Interests under a Rule 506(b) offering from Iroquois Valley Farms, LLC the predecessor entity to Company prior to September 23, 2013 and I continue to hold those shares as converted from my Membership Interest. I certify that I qualify as an Accredited Investor as of the date of this Letter, and I undertake to promptly notify the Company if I cease to qualify as an Accredited Investor at any time between the date of this Letter and the date of my closing on the purchase of Shares pursuant to the Memorandum.

☐ I am a director or executive officer of the Coposition at the time of my closing on the purchase	ompany. I understand that I must be in the same e of Shares pursuant to the Memorandum.					
and upon the representations I make to the third any, (collectively, the "Investor Information"). I agrits directors, officers, representatives and ager foregoing, against any and all loss, liability, claattorneys' fees) arising out of or based upon Information or any failure by me to comply with	re relying upon my representations in this Letter -party verification provider I've selected above, if ree to indemnify and hold harmless the Company, ints, and any person who controls any of the lim, damage and expense (including reasonable any misstatement or omission in the Investor any covenant or agreement made by me in the indemnification obligations pursuant to this Letter to the tit prevails in an action hereunder against me.					
I understand and agree that the Company may present the Investor Information, and any information it receives from any third-party verification provider or any other party providing the Company information regarding my status as an Accredited Investor, to such parties as the Company deems appropriate to establish that the issuance and sale of the Shares (a) is exempt from the registration requirements of the Securities Act or (b) meets the requirements of applicable state securities laws.						
INVESTOR'S SIGNATURE AND CONTACT INFORMATION						
Date:						
Name:						
Signature:						
Email:						
SPOUSE'S SIGNATURE AND CONTACT INFORM NOTE: The Subscriber's spouse need only sign this letter in based on joint income or joint net worth with his or her sprepresentations set out in this Letter.)	the Subscriber is proving its Accredited Investor status					
Date:						
Name:						
Signature:						
Fmail:						

Exhibit B

IRS FORM W-9 (Request for Taxpayer Identification Number and Certification)

REQUEST NOTICE

In order to comply with federal tax requirements, each Subscriber must provide a completed and signed IRS Form W-9 (Request for Taxpayer Identification Number and Certification) as provided by the Department of Treasury, Internal Revenue Service. Each Subscriber's completed IRS Form W-9 (Request for Taxpayer Identification Number and Certification) will be kept on record by the Company for compliance with the Internal Revenue Code and Regulations promulgated thereunder.

The first page of IRS Form W-9 (Request for Taxpayer Identification Number and Certification) is appended to this Exhibit. This is the only page the Company needs from the Subscriber. For the full document, which includes instructions for the IRS Form W-9, the form can be attained by <u>clicking this link</u> or going directly to https://www.irs.gov/pub/irs-pdf/fw9.pdf (as of the date of this Offering).



Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	1	Name (as shown on your income tax return). Name is required on this line; do not leave this line blank					-							
	2	Business name/disregarded entity name, if different from above												
s on page 3.	3	Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. Individual/sole proprietor or C Corporation S Corporation Partnership Trust/estate single-member LLC					4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any)							
g g	١,					LAGI	iipi payt	e cour	= (II ally)					
두 를		Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partne				_								
Individual/sole proprietor or single-member LLC						Exemption from FATCA reporting code (if any)								
н ё	١.	is disregarded from the owner should check the appropriate box for the tax classification of its own	ner.											
ě	Other (see instructions)					(Applies to accounts maintained outside the U.S.)								
See S c	5 Address (number, street, and apt. or suite no.) See instructions. Requester's name				name	and address (optional)								
S	6	City, state, and ZIP code												
	7	List account number(s) here (optional)												
Par	t I	Taxpayer Identification Number (TIN)												
		ur TIN in the appropriate box. The TIN provided must match the name given on line 1 to a	oid/	Soc	cial se	curity	numbe	r						
backu reside entitie	p v nt s,	withholding. For individuals, this is generally your social security number (SSN). However, alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other t is your employer identification number (EIN). If you do not have a number, see <i>How to g</i> o	for a			_		_						
TIN, la	ate	.		or										
		the account is in more than one name, see the instructions for line 1. Also see What Name	and Employer			r ident	identification number							
Number To Give the Requester for guidelines on whose number to enter.		To Give the Hequester for guidelines on whose number to enter.				-								
Par	П	Certification							 					
		enalties of perjury, I certify that:												
	•	umber shown on this form is my correct taxpayer identification number (or I am waiting for	a num	her to	he is	sued :	to me).	and						
2. I ar Ser	n n vic	ot subject to backup withholding because: (a) I am exempt from backup withholding, or (b) e (IRS) that I am subject to backup withholding as a result of a failure to report all interest ger subject to backup withholding; and) I have	e not b	een r	notifie	d by th	e Inte						
3. I ar	n a	U.S. citizen or other U.S. person (defined below); and												

4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because

Sign	Signature of		-
Here	Signature of U.S. person ►	Date ▶	

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,